

SALES CONSULTANT (REAL ESTATE)

Artone is a company specialising in large-scale property development projects in Belgium. We are dedicated craftsmen committed to creating the neighbourhoods of tomorrow. We develop urban projects with contemporary architecture, in keeping with the environment in which they are located.

Are you passionate about real estate and skilled in negotiation and client relations? Join a dynamic and growing real estate development company specializing in exceptional new property projects!

We are looking to recruit a Sales Consultant to sale the 800 residential units that we are currently building.

As Sales Consultant, you will identify and contact potential purchasers interested in buying property within the Artone project portfolio.

YOUR ROLE & RESPONSIBILITIES

- You will present and sell new real estate projects (apartments, houses, residential developments).
- You will guide clients throughout the purchasing process, from the first contact to the signing of the notarial deed.
- You will generate and follow leads.
- You will provide personalized advice tailored to clients' needs and expectations.
- You will develop the client portfolio and strengthen the company's brand image.

YOUR SKILLS & QUALITIES

- You have significant experience of several years in off-plan sales of new real estate developments in Brussels.
- You have excellent knowledge of the market for new-build real estate, particularly in Brussels.
- You have excellent communication and interpersonal skills.
- You are energetic, proactive and driven to succeed.

OUR OFFER

If you'd like to join a young and dynamic business, in an exciting position, this is the role for you!

We offer an attractive salary (self-employed with a variable element linked to sales realised) as well as a modern, friendly work environment, within a team that welcomes innovative ideas.

Interested?

Send us your CV along with a covering letter (info@artone.be).



ARTONE

Avenue Ilya Prigogine, 1 bte 1 B-1180 Bruxelles

www.artone.be

FIND OUT MORE: artone.be/fr/jobs